



# Saran Educational Trust Performance Report 2019-20

Presented to the  
26<sup>th</sup> Meeting of Board of Trustees

On June 28, 2020

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An open book is shown at the bottom left, with a glowing, ethereal light trail rising from it. The light trail consists of many thin, white lines that curve and swirl upwards, creating a sense of movement and energy. The background is dark, with numerous small, bright stars and sparkles scattered throughout, adding to the magical and futuristic atmosphere of the image.

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# Vision

TO EMPOWER LESS-PRIVILEGED  
SECTIONS OF THE SOCIETY  
THROUGH EDUCATION

# Mission

- To provide quality education at affordable cost
- To propel a holistic educational system
- To nurture responsible and compassionate future leaders

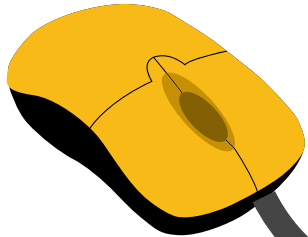


**TWO-YEAR TENURE  
OF OFFICE HOLDERS  
AND EXECUTIVE  
COMMITTEE ENDS  
ON JUNE 30, 2020**

# Executive Committee

- 1. Sadiq Hussain**  
Managing Trustee
- 2. Saeed Reza**  
Deputy Managing Trustee
- 3. Muhammad Shozib**  
Secretary
- 4. Fahad Abdullah**  
Joint Secretary
- 5. Jawad Yousuf**  
Treasurer
- 6. Niaz Husain**  
Trustee
- 7. Arif Kazmi**  
Co-opted Member
- 8. Sumera Naqvi**  
Convenor

# Salient Figures



**Campuses**  
Campus 1  
(F B Area)  
North East Campus  
(Gwalior Society)

**2**

**69**

**Teachers**  
Campus 1 - 27  
NE Campus - 42

**Students**  
Campus 1 - 204  
NE Campus - 516

**720**

**Admin Staff**  
Campus 1 - 1  
NE Campus - 4

**5**

**Heads**  
Principal - 1  
Campus 1 - 2  
NE Campus - 2

**5**

**Domestic Staff**  
Campus 1 - 8  
NE Campus - 9

**17**



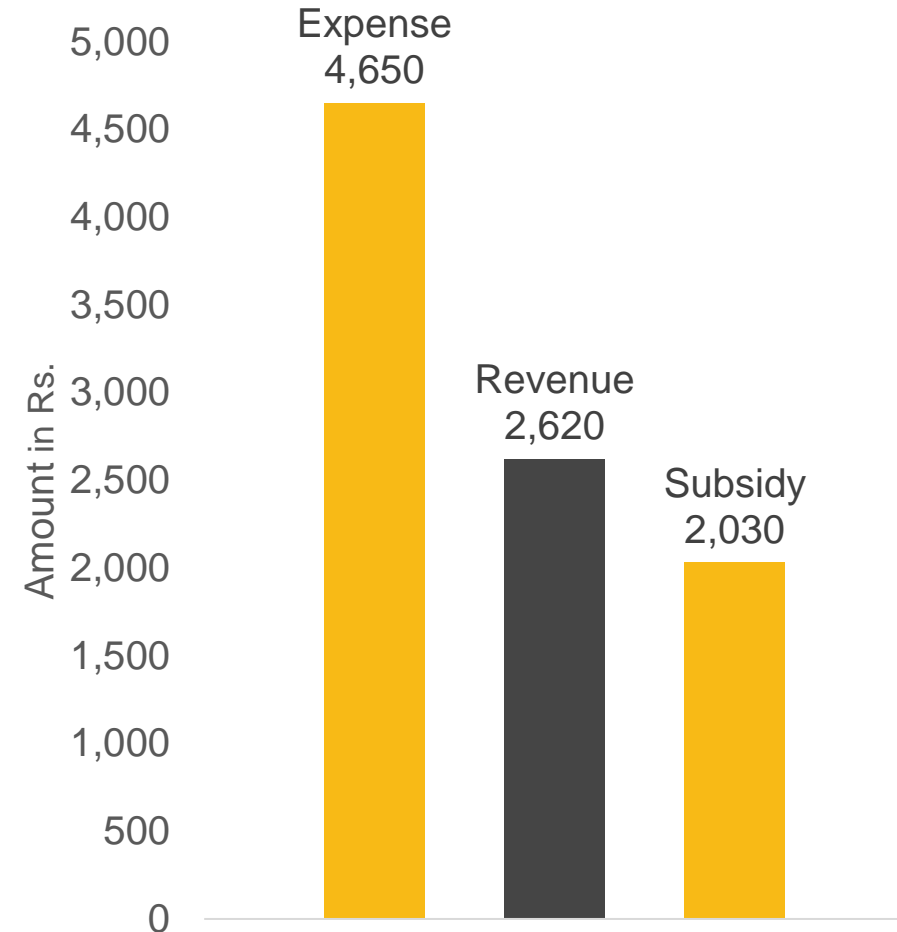
# Financial Picture

## Monthly Picture

- Expense/student: Rs. 4,650
- Revenue/student: Rs. 2,620 (56%)
- Actual subsidy: Rs. 2,030 (44%)

**Monthly fundraising requirement =  
Rs. 1.46m**

Monthly Picture (in Rs.)



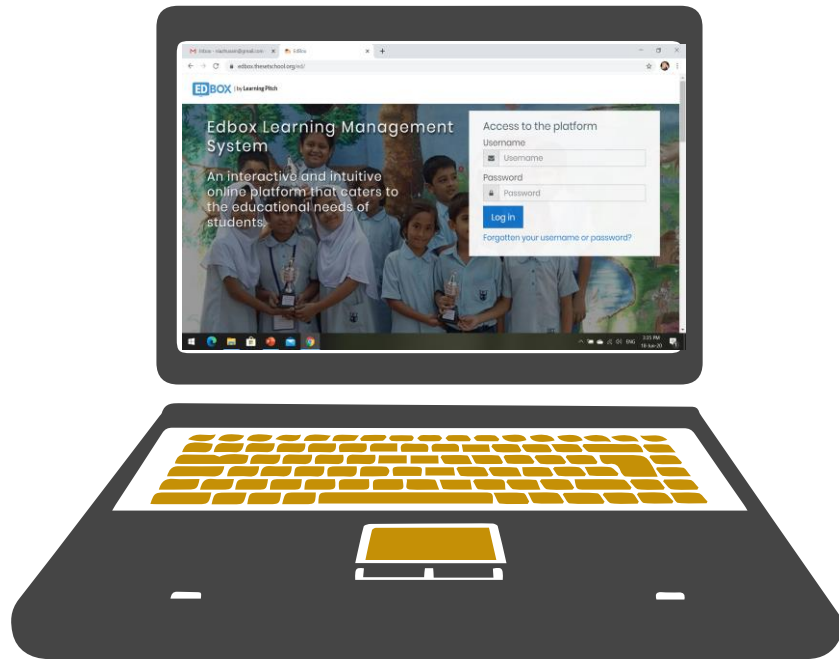
# Pandemic Impact

School Closure	Examinations	Admissions	Fee Receipts	Affected by Covid-19
Closed on Feb 26, 2020 by the government	Exams of classes 9 & 10 cancelled by the Board of Secondary Education, Karachi	Drastic fall in admissions	Fee reduced by 20% for April and May 2020 - government's directive	Some staff members showed symptoms – no confirmed case
Summer Vacations rescheduled to Apr 01 to May 31, 2020	Examinations of students up to class 8 also cancelled as per government's directive	Jan – Jun 2019 : 82 Jan – Jun 2020: 35	Significant fall in fee receipts during last three months	Family members of some staff members tested positive – one death reported in one of the teachers' family
New date of opening Jul 15, 2020		A few applications received for suspension or cancellation of admissions	Arrears of fees receivables have risen by about 100%  June 2019: Rs. 1.3m June 2020: Rs. 2.5m	A few cases reported among parents also
Future seems uncertain – the closure may be prolonged				

# Measures Adopted

Payment of Salaries	Ration Distribution	New Academic Session	Precautionary Measures	Online Learning System
Monthly salary bill: Rs. 2.4m (approx.)	To mitigate the effects of lockdown food rations were distributed	Academic year (2020-21) commenced from April 1, 2020 with summer vacations in April and May	Only skeleton staff reporting at the school – admin and front desk	Efforts started in March soon after closure to develop a system
Due to steep fall in fee receipts salary payment became difficult	Target group : Domestic staff, a few teachers, families of students on need basis	Students promoted to next grades on the basis of their performance during previous year	Teachers and domestic staff visit as and when required	Contact established with an educational technology company
Efforts made for fundraising to meet the shortfall	Number of families covered : 56 for months of April and May, 2020	Low-achievers to be assessed once the school reopens	Social distancing and wearing of face masks observed by staff members and parents while visiting the school	System successfully launched on June 1, 2020
Paid salaries in full for all the closure months	Expenses met from donations raised specifically for this purpose		Persons showing symptoms asked to self-isolate and get tested	

# Online Learning



- Online learning management system developed on an emergency basis
- Technology Partner: Learning Pitch, a leading educational technology company of Pakistan
- Training, preparations involving all the teachers done in April and May 2020
- Online learning system, named SET EdBox, launched for students on June 01, 2020
- The system requires continual improvement with respect to smooth functioning, ease of use, content development and data analytics

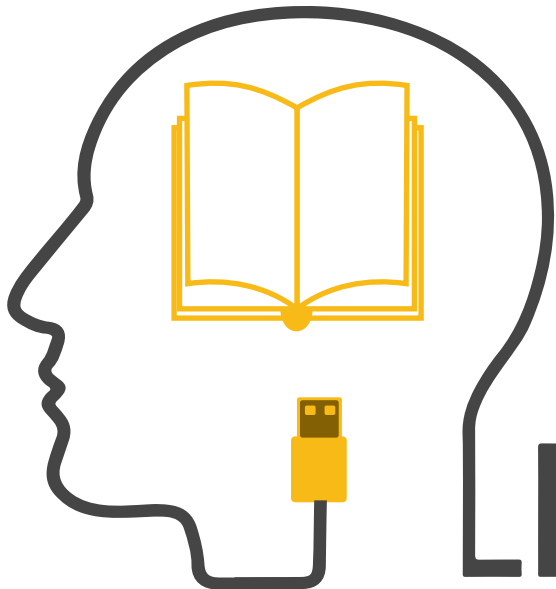


**Significant Achievement**

# SET EdBox



Well received by  
parents and students



# LEARNING



## Features



Lecture videos, integration with educational resources on internet, assignments, quizzes, online activities and assessments



## Self-paced System

Students can log in and access the material as many times as they wish and learn at their convenient time and pace



## Data Analytics

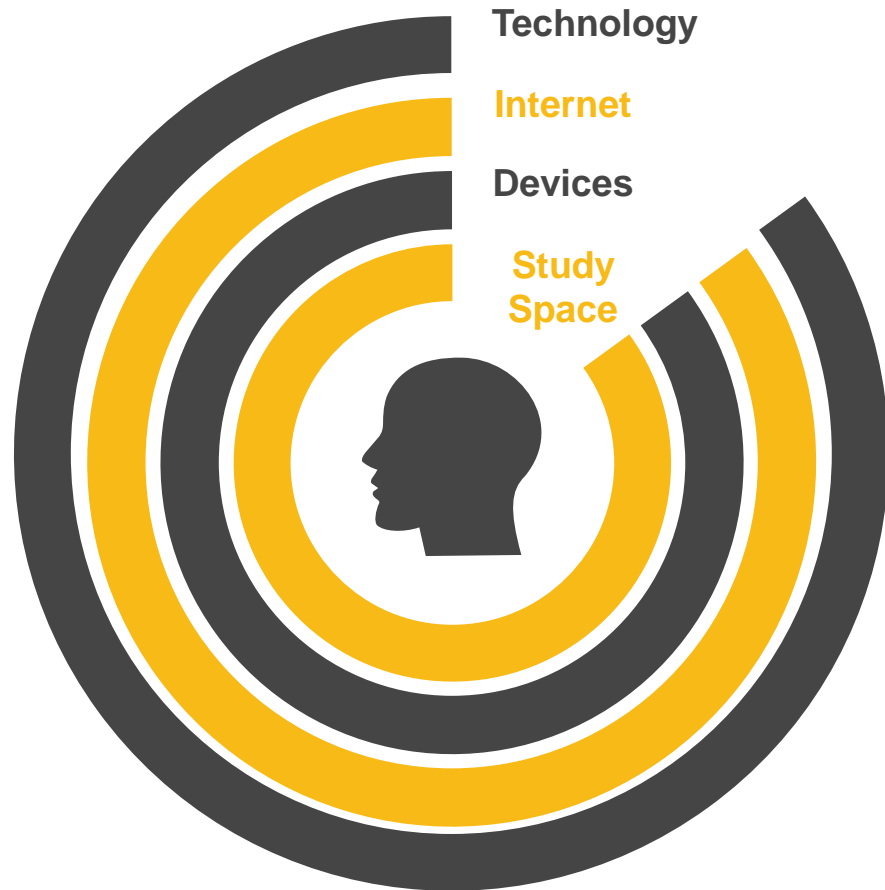
Data such as viewing attempts, time spent on the system , test scores, students' past performance can be analyzed



## Zoom Classes

Held daily for one hour per class to record attendance and resolve issues related to use of SET EdBox

# Online Learning Challenges



## Unfamiliarity with technology

A large number of students and their families do not have exposure and experience of using internet and devices.



## Quality of internet and power outages

Although internet is available in Karachi, its quality is not consistent particularly during peak hours. Electrical load shedding also restricts the working hours.



## Availability of devices

Laptops, tablets etc. are not available to all the families. Families having more than one child have to share the device with all the children.



## Availability of separate physical space

Families with small housing units face a problem of providing an appropriate work area for children particularly during live online classes.

# FBR Approval

- Federal Board of Revenue (FBR) grants approval under Section 2(36)c of Income Tax Ordinance 2001-02 to nonprofit organizations (NPOs).
- Donations to NPOs having FBR approval are exempt from income tax deductions.
- SET got approved by FBR in February 2016 for the first time.
- These approvals are granted on an annual basis.
- Our current approval expires on June 30, 2020
- Application for renewal shall be submitted in early July.

# MOU with EAD

- NPOs/NGOs are required to sign and MOU with Economic Affairs Division (EAD), Government of Pakistan to be eligible for receiving foreign donations.
- The requirement has been in place since 2015 but it is being strictly enforced now.
- We have received a small number of overseas donations during the last few years.
- The main donor is SET Education Foundation, UK.
- Application for signing of MOU has been submitted to EAD.
- The process may take a few months as applications submitted other organizations much earlier are still in process.



## Third Party Evaluation

**Category – I: Legal & Regulatory Compliance**

**Category – II: General Public Utility Compliance**

**Category – III: Institutional Mechanisms of Oversight**

**Category – IV: Compliance with Tax Laws**

**Category – V: Financial Management**

**Category – VI: Policies**

**Category – VII: Program Delivery**

# PCP Certification

- Pakistan Center for Philanthropy (PCP) is an independent nonprofit organization.
- Certification from PCP is considered a seal of good governance of good housekeeping for Civil Society Organizations (CSO's) including NPO's.
- FBR requires PCP certification for granting approval.
- NPOs are evaluated in seven categories by PCP.
- Application was submitted in December 2019. PCP team was scheduled to visit on March 27, 2020. The visit was called off.
- A detailed questionnaire was sent by PCP which was duly filled and submitted to with all the data, information and documents.
- We have submitted our application and PCP are considering it.

# Construction Work

Construction work for a new block at NE Campus commenced in July 2019.

Foundation works executed by M/s Atlas Pakistan Limited on a gratis basis (all works including provision of steel) was completed in January 2020. Concrete was provided by ARC Readymix without any charge.

Construction of superstructure commenced in February 2020.

Work not given to any main contractor but is being executed by a Construction Committee appointed by Executive Committee of SET.

Work suspended for about two months due to lockdown but has resumed now.



# Construction Schedule

First slab expected to be cast in August 2020, provided work proceeds smoothly.

Construction schedule is difficult to manage due to intermittent stoppages and reduced working capacity.

Structural work (without finishes) of first phase i.e. ground plus two stories is planned to be completed by March 2021.

Estimated cost for Phase 1 is Rs. 68 million

To date a total of Rs. 23.9 million has been raised as construction fund of which Rs. 5.7 million has been utilized





# Look-ahead Plan

- Being prepared for a prolonged closure of schools
- Adopting to new normal
- Improving online learning system and switching to digital methods upon reopening of schools
- Introducing digital system for receiving school fee online
- Strengthening governance in line with guidelines of PCP
- Completing first phase of construction at NE Campus
- Reaching out to more donors and achieving fundraising targets

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# Thank you

**Presented by:**

Syed Sadiq Hussain  
Managing Trustee

June 28, 2020